PRESENTATION

v.07.17

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FOREWORD

We are a team that since 1993 works providing IT services to various types of clients. Throughout the years we have worked for the industry, the commerce, the field and the state, which has endowed us with a vast experience.

All these years have also given us the opportunity of witnessing several important technological changes that redefined the course in many cases of the world. In each of these opportunities we have evaluated the changes and acted accordingly, enabling us to face new challenges.

All this was possible thanks to the people with whom we work: collaborators, partners, suppliers and customers. Without them, today we would not be here.

The reason for this folder is then, to tell you who we are, what we know and how we do it.

View

To be regional benchmarks in the implementation of new information technologies.

Mission

To generate solutions (products and services) of high quality, based on cutting edge computer technology.

Values

We believe in the potential and capacity of the people that make up our team of professionals, always prioritizing the quality of life, because we understand that a person who is in harmony with his environment and finds a balance between his professional activity and the time he dedicates to his family, friends and hobbies, is someone who can give all his professional potential, thus getting a quality service to our customers, which are our priority, because thanks to them, our colleagues and suppliers, we have become a consultant who has been in this fluctuating Argentine market for more than two decades, always training and innovating.

THE COMPANY

BEFORE STARTING ANY RELATIONSHIP, IT IS EXTREMELY IMPORTANT TO KNOW WITH WHOM WE ARE RELATED. THIS POINT SEEKS TO CLEAR THESE UNKNOWNS IN WHAT IT REFERS TO OUR COMPANY.

We are a Systems Consulting Firm that specializes in software development. This profile has allowed us to gain experience in various areas, and also guarantees our ability to adapt and understand different problems, without it becoming a barrier.

To define a bit our field of action, we must begin by saying that the characteristics of our service are extremely flexible, and they can begin with the initial advice and with the first feasibility studies (or viability) until the implementation and maintenance of the resulting application, going through different stages, call these planning, analysis and design, project management, development and implementation, either with own resources or providing the necessary staff to carry out the same.

> ✎ *In the references section you can find who has entrusted us with their developments, in order to validate the information found in this document. (see page 11)*

The company has its own infrastructure for the development of systems, composed of a stable staff of professionals with the appropriate building and technological equipment to face different kinds of developments.

The entire campus receives regular training and updating through specialized courses and seminars.

It should also be noted that, **for all** the projects entrusted to us, we use a methodology based on **the best practices** policy and on our vast experience. A serious and well-planned methodology that ensures the good result of the work done[1].

Regarding to the hiring modality, there are two alternatives:

- Contract with closed budget (based on an estimate obtained by survey on the work to be performed).
- Contract with open budget (*time and material*).

The choice of one or another system Will depend on the needs of the client and the circumstances of the project.

General Data of the Company

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[1] For more details, consult our Methodology folder by downloading it from our *institutional web site*

COVERED ITEMS

Technological Consulting

We have a highly trained staff of expert consultants in technical and functional analysis, which allows us to provide you with the appropriate advice in case you need to perform any of the following activities:

- Systems re-engineering

- Changes in administrative processes

- Research on new technologies (R+D)

- Technical, graphic and functional design of new products

- Optimization of time, resources or costs in organizational procedures

- Audit of systems and information technology (processes, security, contingency plans, backups, incident management, infrastructure map and systems architecture, etc.)

Our way of working leads us to sit by your side, in a proactive way, to advise you on the possible real solutions to your technological problems. We get involved in your problem, trying to recommend the best solutions at the lowest cost taking into account their temporal evolution, and we retire when we stop providing added value. Our interventions are punctual and effective, backed by the experiences in companies of all kinds, both national and international, and, if you need it, we integrate into your team and direct your projects.

Projects Management

It is proven that most of the projects exceed the original estimates. The larger the project, the greater the delay.

This is because there are too many things that can go wrong in an IT project. Things such as: lack of control, change of requirements, misuse of tools, lack of methodology, mediocre staff, poor design, lack of user participation, lack of quality control, etc.

We have a specialized area to help you plan and control IT projects, formed by a group of professionals who have:

- Vast experience in Project management

- An effective and proven methodology for the development and management of IT projects

- Training in advanced techniques and tools

- Staff of advisors specialized in various technological aspects.

We have the necessary experience to help you carry out an IT project in all and any of its phases or stages (survey, analysis, design, development, quality control, put into production, monitoring and audit,

maintenance). We develop both standard and customized systems, on Windows, Web and Mobile platforms.
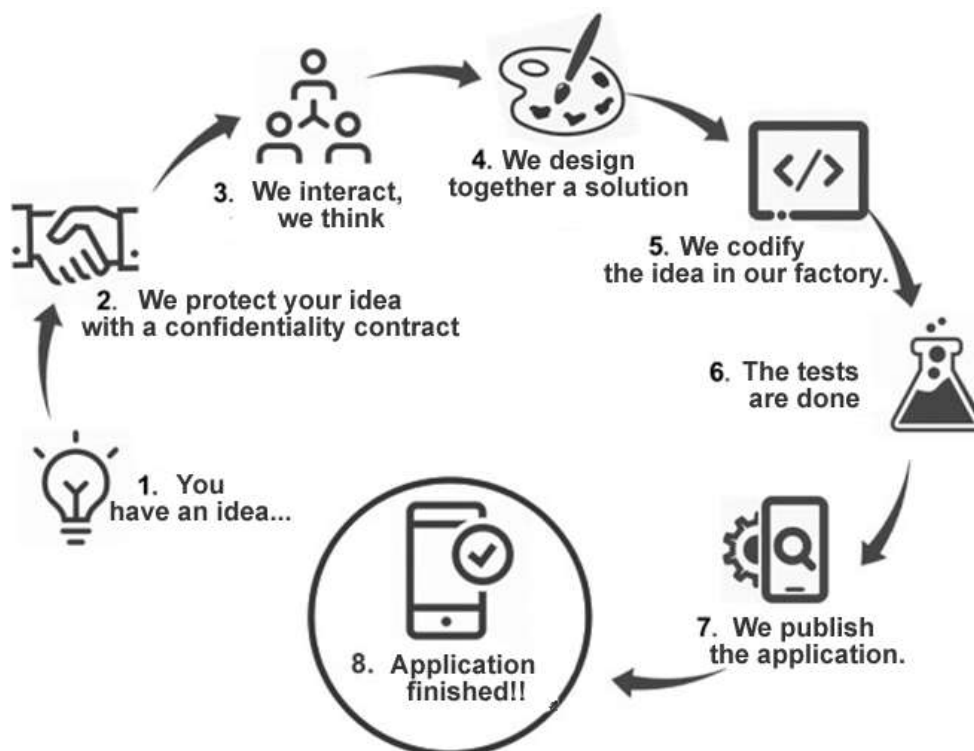
Software development

We have a team of professionals specialized in the process of developing customized software applications for projects with an open budget, turnkey or in a Factory software framework.

We have a multidisciplinary team that ranges from graphic designers (used in a Mobile or Web application), to software architects, to programmers, database administrators, testers and any other profile that is required at the time of doing a professional development.

Division: Quamove Mobile developments

As a result of the great demand for the developments for mobile platforms in 2014, we launched www.Quamove.com, our division specialized in mobile developments.

It has personnel with experience and capacity not only in the development of an application, but it also has enough experience to advise clients in the complete process of carrying out a project, from the idea until it is published for users' consumption.

TECHNOLOGY

THE TECHNOLOGY ITEM IS PROBABLY THE MOST CHANGING ONE OF THIS WHOLE PRESENTATION. TO GUARANTEE OUR UPDATE WE ARE IN CONSTANT TRAINING.

Development platforms

- Mobile – Android – iOS - Windows
- Web – Internet
- Microsoft Windows
- Linux (Open source)

Development software

- Microsoft .NET (C#, Visual Basic)
- ASP.Net, Ajax, Javascript, Typescript
- Phonegap (Cordova), Xamarin
- Office (VSTO)
- SQL languages (Transact-SQL, PLSql, PostgreSql)
- HTML5, DHTML, CSS, XSL (XML)
- OpenSource (PHP, Python)
- SharePoint
- VisualFox, VB6 (languages in disuse but we have experience in them)

Databases

- SQL Server
- Analysis Services and BI (OLAP cubes)
- Reporting Services
- Oracle
- Db2
- Postgres
- MySQL
- NoSQL (MongoDB, Firebase)
- And those provided by the languages in native form (Access, Dbf´s, etc.)

Technological Scheme

- WEB applications (WCF and XML Web Services, WML, ASP, IIS, Bootstrap, Ionic, Knockout, Angular Js, Ext Js, WebAPI, NPM, Gulp)
- Multilayer applications (.NET components, Web Services, WCF, WWF)
- Mobile apps (Android - iOS – Windows Phone)
- Integrated applications such as AddIns (VSTO)
- Interlayer communication (ADO, XML, SOAP, MSMQ, SSDT)
- Test Driven Development (TDD)

PRODUCTS AND PROJECTS CARRIED OUT

IN ORDER TO FIND OUT OUR EXPERIENCE IN DIFFERENT AREAS OF KNOWLEDGES, WE
DETAILED BELOW A BRIEF REVIEW OF SOME OF THE MOST OUTSTANDING PRODUCTS OR
PROJECTS (SOME OWN AND OTHERS FOR THIRD PARTIES)

Systems and Technology Area (StartFrame.net)

StarFrame.Net is a business unit focused on providing solutions that speed up the development of applications in the Microsoft .Net environment. For this we have tools and experience that give us the possibility to help our customers to develop better and faster.

- ***StartFrame Net Framework***
  Architectural freeware framework for the development of applications in different architectures based on the Microsoft .Net platform. This framework provides methodology and speed in the development of applications.

- ***Microsoft Office Programming***
  Using VSTO technology, we develop several components fully integrated into the different Office tools in order to optimize administrative processes.

- ***OLAP cubes and reporting system with Reporting Services***
  We have developed solutions based on OLAP Cubes using SQL Server Analysis Services, obtaining data from different sources and transforming them to be accessed by means of Microsoft Excel, Crystal Reports or Reporting Services.

Mobile Technology (Quamove.com)

Quamove.com is a business unit focused on the world of mobile devices. The objectives are to develop solutions in Android, IOS and Windows Phone.

- ***ProfileSelector*** *(quamove.profileselector* C:\Users\EQUIPO-01\AppData\Local\Temp\www.startframe.net*)*
  Application for Android operating system, which allows to create different profiles by the user of the mobile device, to adapt to different situations.

- ***Wonder Boy (quamove.wonderboy)***
  Remake of the classic arcade game of the 80s.

- ***Fast Orders***
  Application for taking orders in restaurants.

- ***Businesses - Marketing***
  Applications for different clients based on marketing or sales actions.

- ***Businesses – Mobile Interface***
  Business applications with interface to internal systems of the company such as Billing, Purchasing, Sales, etc.

Business Management Area

- ***StartPoint- Corporate (discontinued product)***
  E.R.P. System aimed at small or growing medium companies. It is a system based on highly parametrizable technology dotNet, which covers the processes of control of Stock, Purchases, Payments, Sales, Collections, Treasury, Accounting and Salaries and Wages.

- ***StartPoint - Commercial Management (discontinued product)***
  Integrated *Commercial Management* System, aimed at SMEs, composed of six interrelated modules, although independent in their operation. The modules are: Stock, Sales, Collections, Purchases, Payments, Treasury, Accounting and Salaries and Wages

- ***Development of Satellite Systems***
  We have developed multiple applications that interface with World Class type software, such as SAP or Oracle Financials, through the execution of Web Services, Windows Services and Web Applications, sending alerts by email or SMS to cell phones and allowing interaction with the ERP through their mobile devices. These types of solutions are characterized by being technologically complex but extremely simple in their use.

- ***Distribution Logistics System***
  Custom development for an important company of national scope. The system provides a detailed control of all the components of the chain, starting with production and going through shipping and circulation, until reaching the carriers and distributors. This system manages all those entities in an efficient way, achieving an important saving to the organization.

- ***System for Laboratory Automation***
  This system, developed for a well-known medicinal laboratory, aimed at the automation of it, in order to optimize the processes carried out within the area of quality control through the automatic acquisition of data and the computer analysis of them.

- ***System for Machinery Administration***
  This system, developed for a governmental entity and later commercialized internationally by an independent entity, was developed to achieve an efficient control of agricultural machinery in a systemic way.

Marketing and Graphic Commercialization Area

- *Subscription System*
  System developed for a distributor of graphic media of national scope, designed for the total management of subscriptions of one or several publications, with the inclusion of concepts such as campaigns, delivery differentiated by days and everything that makes the total control of subscribers.

- *Notices Capture System*
  Designed for a publication issuing entity, capable of facilitating the taking of notices for any type of graphic medium, based on the definition of locations in different products, being able to interface with automatic layout systems.

Education Area

- *System of Teaching Plants*
  System developed for the education area of the Argentine Navy, in order to exercise a control of teachers in terms of states and budget, being able to make estimates and calculations quickly.

- *Scolarship Control System*
  System developed for the Directorate of Naval Instruction of the Navy, allowing the control of scholarships granted to students.

- *eLearning Administration System*
  System designed to control the dictation of eLearning courses, capable of handling the inscriptions to courses, the delivery of certificates and all those tasks related to learning tutoring.

Financial and Banking Services Area

- *Insurance System and ART*
  We participated, together with an important group of interdisciplinary professionals, in the design and development of an integral product to cover all the parties involved in this particular business area.

- *System of Consultation of Normative Information*
  We developed for a third party, together with other professionals, a suite of products to manage and publish online information with added value related to the banking financial regulations of the Argentine Republic.

Re-engineering

- *Migrations from VFP or VB to .NET*
  We participated in several migration or reengineering projects to convert systems (developed in now obsolete languages, such as VB6 or VFP) to the Microsoft .NET platform.

SOME OF OUR CUSTOMERS

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